

Focused on shipping

Covering every aspect of international trade and transportation

What we do for our clients

We can offer you a complete range of advice on all aspects of shipping, international trade and transportation, delivered globally.

Acting for ship owners, charterers and operators, together with their insurers, we offer core shipping advice in areas such as bills of lading, charterparties, collision and salvage, ship building, ship finance and marine insurance. Added to this we are experts in multi-modal transport and freight forwarding; advise on trading documents, commercial and finance work and have extensive experience in dealing with problems that result from accidents or breaches of contracts.

Our core services include:

- international sale of goods/trade terms in export sales
- ship finance, sale and purchase, shipbuilding
- ship operating and management contracts
- charterparties and bills of lading
- collision and salvage
- commodities contracts and disputes
- trade finance/letters of credit and bank guarantees
- logistics/multi-modal transport/freight forwarding
- oil and gas/energy and tankers
- risk assessment
- marine insurance
- port and harbour law
- personal injury
- super yachts.

Over the years, we have expanded our international practice to act for other organisations involved in international trade. Where appropriate, we work with our colleagues in banking, commercial and insurance and in conjunction with the international trade and commerce, oil and gas, and logistics groups.

Above all, we recognise that our clients and their needs are truly international and our services reflect that.

Independent comment

“... it’s very important to get some proactive practical advice. I like my lawyers to actually put their neck on the line ... and actually come up with an opinion as to what we should do, rather than lots of options that I can go away and think about ... and also there’s a lot of proactive advice rather than just let a process run its course ... and actually try to bring it to a conclusion quicker than it might naturally run, which saves costs and management time which is important...”

**Ian Molyneux, European Legal Counsel,
Parker Hannifin**



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Innovation in our sector

We work in a truly project managed manner through our RAPID Resolution methodology. Project management enables us to give you an early guide to the merits and risks of any matter. We think laterally, and creatively, and advise on the best commercial routes available to you. Our approach has been proven to provide transparency of our costs and value for money. We are the only law firm to use these methods and have been recognised through multiple awards for doing so.

Did you know?

- 1** Our team consists of 18 shipping specialists, of which four are former mariners. We are supported by a team of specialist local advisers through Networked Law and this enables us to provide worldwide coverage for strategic and practical hands-on advice concerning all aspects of shipping and transport no matter where our global shipping clients are, or when you need our help.
- 2** The shipping group has extensive connections with clients, local law firms and industry contacts across the world.
- 3** Our team of shipping lawyers have the back up of our wider expertise in international arbitration, finance, insurance, environmental and regulatory aspects of shipping, international trade and transportation.
- 4** We have strong links with the shipping industry. Our team includes former mariners – all legally qualified and lawyers who have worked in Australia, Hong Kong, Singapore, China, the United States, Qatar and the UAE. Whilst several members of the team have sea-going experience others have commercial experience gained in banks, insurance and oil trading to complete our understanding of your issues.
- 5** We currently manage liability claims, both pre and post litigation, for over 15 marine sector clients, including merchant and passenger shipping companies, port operators and P&I clubs.

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